



Mendocino Food and Nutrition Program Inc
The Fort Bragg Food Bank

Annual Report 2017





Mendocino Food and Nutrition Program Inc

2017 Annual Report

ACTIVITIES and ACCOMPLISHMENTS

Maintain Our Level of Service to Clients

We distributed 1,224,000 pounds of food to eligible low-income residents of Mendocino County.

We distributed 910,000 pounds directly to clients from the Fort Bragg Food Bank Pantry, serving coastal Mendocino County from Elk to Westport.

We provided 314,000 pounds of food to other food pantries and to soup kitchens county-wide.

At the Fort Bragg Food Bank we served an average of 928 unduplicated client households (1,650 household members) per month. This represents 2,047 client visits per month. Clients received an average of 37 pounds of food per visit.

Countywide we provided EFAP commodities to an additional 1,071 food pantry client households (2,338 household members) per month, and to soup kitchens who collectively served an average of 8,666 meals per month.

Continued Increased Service to Small Food Pantries County-Wide

We continued a program of increased delivery of food obtained from the Redwood Empire Food Bank in Santa Rosa (with an emphasis on fresh produce) to small food pantries countywide, that lack the resources to transport this available food to their distribution sites. In 2017 we delivered 31 tons of fresh produce and 14 tons of other food. The produce was free from the Redwood Empire Food Bank. The other food was paid for by the independent food pantries. We absorbed the transport cost.

Food for Vulnerable People

- With funding from the JG Cummings Foundation, we provided every child in every Fort Bragg Food Bank family with an extra high protein item each week in addition to the other food they received.
- The Mendocino Coast Children's Fund continues to fund our Kids' Vacation Bags – an extra bag of nutritious food for families with school age children – during school vacation weeks when subsidized lunches are not available.
- We continue to provide Ensure Nutritional Drink to ill, frail, elderly and poorly nourished people. This program was initiated by Friends of Hospice.

Efficient Use of Funds for Food Acquisition

By emphasis on locating sources of donated foods and maintaining the infrastructure to transport them, we were able to acquire \$5.07 worth of food for every budget dollar spent (including all direct and indirect costs).

Equipment and Infrastructure Improvements

In February 2017 we completed our solar panel project. Our monthly electric bills plummeted! We are saving about \$6,000 in energy costs annually, while helping protect the environment.

Personnel

At the end of 2017, the average tenure of paid staff was 3.0 years. Executive Director, Nancy Severy, has been employed at the Food Bank for 11.7 years and Jim DiMauro, Warehouse Manager, for 6.5 years.

Continuing Fundraising Events

We held our sixth annual Soup & Chili Cook-Off which is becoming more successful every year. The first place winners in different categories were: Wildfish (Thai Curry Squash Soup), Ravens Restaurant (Smoky Giant Bean Chili), Marty Johnson (Tunisian Pumpkin Soup), and Sport Dodge (Hellcat Chili).



Mendocino Food and Nutrition Program Inc 2017 Annual Report

OUR PROGRAMS

We distributed approximately 1,244,000 pounds of food in 2017.

USDA Commodities / Emergency Food Assistance Program (EFAP)

We are the Eligible Recipient Agency (ERA) tasked with receiving, storing and transporting USDA commodities to food banks / pantries and to soup kitchens and other congregate feeding programs throughout Mendocino County. In 2017 we received 302,477 pounds of food through this program. We keep about 3 months supply in our warehouse.

Every month we deliver USDA commodities to the following emergency food distribution organizations throughout Mendocino County:

1. Ukiah Community Center Food Bank
2. Willits Community Services Food Pantry
3. Round Valley Food Pantry (Covelo)
4. Laytonville Food Pantry
5. Leggett Food Pantry
6. Point Arena Food Pantry
7. Gualala Food Pantry
8. Anderson Valley Food Pantry (Boonville)
9. Plowshares Soup Kitchen (Ukiah)
10. Willits Daily Bread Soup Kitchen

The following local organizations picked up USDA commodities at our warehouse in Fort Bragg in 2017:

1. Gleanings Soup Kitchen (Fort Bragg)
2. Hospitality House Homeless Shelter (Fort Bragg)
3. Trinity Lutheran Monday Bag Lunch Program (Fort Bragg)

In 2017 EFAP Commodities were distributed, countywide, to an average of 1,999 unduplicated client households per month (3,988 household members).

Monthly Senior Food Boxes (CSFP)

We provided a monthly 30-lb food box (through the Commodities Supplement Food Program, CSFP) to an average of 248 seniors. Through this program we distributed 88,861 pounds of food for the year.

Weekly Emergency Food Distribution

The Fort Bragg Food Bank provided emergency groceries directly to eligible client families residing in the western part of Mendocino County from Westport to Elk. Each client may pick up food at our Fort Bragg Food Bank warehouse once a week. In 2017 we served an average of 928 unduplicated client households each month (reaching 1,650 unduplicated household members) at the Fort Bragg Food Bank. We are open for food distribution 3 days a week (Mon, Wed, Fri), including a special time for seniors, and early evening hours one day a week to accommodate clients who work during the day.

In addition to USDA Commodities which each client receives on their first visit to the Food Bank each month, the other sources of food for this weekly program were:

LOCAL DONATIONS: 329,848 lbs

- Surplus food picked up daily from local groceries, restaurants and bakeries in Fort Bragg and Mendocino (plus other food donations from local businesses)
- Walk-in donations:
- Business and Organization Drop-Offs
- Food drives / barrels :

OTHER DONATED FOOD SOURCES: 409,646 lbs

- Farm-to-Family (F2F) Produce
- Other Donated Food from Redwood Empire Food Bank (REFB)
- Donate-Don't-Dump food

PURCHASED FOOD SOURCES: 135,187 lbs

- Food for the Food Bank's Commodity (Non-USDA) Bags - funded by General Funds: REFB and other Wholesale Sources
- Purchased through Supermarkets, mostly for Holiday Food Bags
- Purchased to fulfill agency orders
- Wholesome food for Kid's Bags funded by Mendocino Coast Children's Fund (MCCF)
- Hi protein foods purchased with Tax Checkoff funds and with donations from the Presbyterian Church and the JG Cummings Foundation.
- California grown/produced foods purchased with funding from SEFAP.
- Low-cost, highly nutritious food, and food for Homeless Bags purchased with EFSP funding

FOOD DISTRIBUTION

Pennies on the Pound

Food Distribution by General Category

EFAP – Households, People and Meals Served

Client & Bags Distribution Counts

CSFP Senior Box Distribution

PENNIES ON THE POUND

Value of Food Distributed Relative to Costs

Year	PENNIES ON THE POUND				INPUT DATA						
	Retail Value of Food	Cost per Pound of Food			Food Distributed			Expenses			
		For Every Dollar Spent	All Expenses, Direct & In-Direct	Food & Transport Costs Only	Food Costs Only	Total Pounds of Food	REFB Provided Value of Pound of Food	Retail Value of Food	Food Cost	All Vehicle & Fuel Costs	Total Food + Transport Costs
	2010		\$ 6.31	\$ 0.25	\$ 0.07	\$ 0.05	1,210,571	\$ 1.58	\$ 1,912,702	\$ 62,438	\$ 26,393
2011	\$ 6.18	\$ 0.26	\$ 0.07	\$ 0.06	1,179,241	\$ 1.60	\$ 1,886,786	\$ 69,976	\$ 18,282	\$ 88,258	\$ 305,062
2012	\$ 6.03	\$ 0.28	\$ 0.07	\$ 0.05	1,107,027	\$ 1.66	\$ 1,837,665	\$ 58,608	\$ 22,385	\$ 80,993	\$ 304,503
2013	\$ 6.61	\$ 0.25	\$ 0.06	\$ 0.05	1,150,679	\$ 1.66	\$ 1,910,127	\$ 58,420	\$ 14,886	\$ 73,306	\$ 288,989
2014	\$ 6.96	\$ 0.24	\$ 0.07	\$ 0.06	1,256,858	\$ 1.66	\$ 2,086,384	\$ 70,290	\$ 16,700	\$ 86,990	\$ 299,678
2015	\$ 6.32	\$ 0.27	\$ 0.08	\$ 0.06	1,109,369	\$ 1.72	\$ 1,908,115	\$ 66,337	\$ 18,379	\$ 84,716	\$ 302,149
2016	\$ 6.57	\$ 0.25	\$ 0.09	\$ 0.07	1,217,210	\$ 1.67	\$ 2,032,741	\$ 87,575	\$ 18,809	\$ 106,384	\$ 309,518
2017	\$ 5.07	\$ 0.30	\$ 0.09	\$ 0.07	1,223,683	\$ 1.52	\$ 1,859,998	\$ 87,575	\$ 27,212	\$ 114,787	\$ 366,980

In 2017 we distributed \$5.07 worth of food for every budget dollar spent *

* Valuation of food is wholesale pricing. Budget dollars are all direct and indirect expenses including operations, administrative, and staff expense

FOOD DISTRIBUTION

Pounds

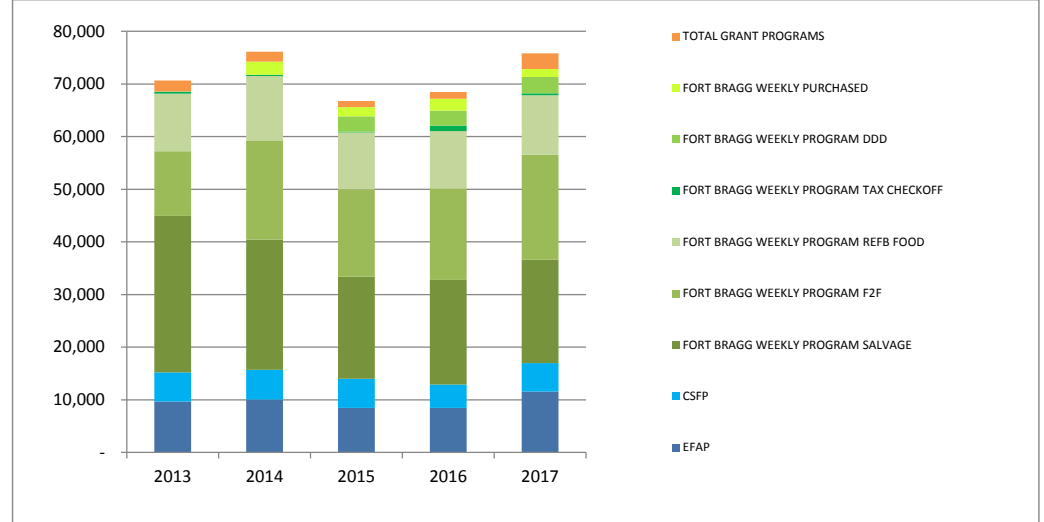
Monthly Average

	2013	2014	2015	2016	2017
FORT BRAGG FOOD BANK					
	2013	2014	2015	2016	2017
EFAP	9,673	10,031	8,484	8,488	11,551
CSFP	5,511	5,663	5,495	4,435	5,404
TOTAL GRANT PROGRAMS	2,055	1,888	1,150	1,284	2,971
FORT BRAGG WEEKLY PROGRAM SALVAGE	29,779	24,765	19,420	19,845	19,645
FORT BRAGG WEEKLY PROGRAM F2F	12,269	18,827	16,611	17,400	19,948
FORT BRAGG WEEKLY PROGRAM REFB FOOD	10,959	12,245	10,805	10,914	11,285
FORT BRAGG WEEKLY PROGRAM TAX CHECKOFF	355	197	144	975	405
FORT BRAGG WEEKLY PROGRAM DDD	52	-	2,913	2,890	3,078
FORT BRAGG WEEKLY PURCHASED	-	2,507	1,761	2,236	1,541

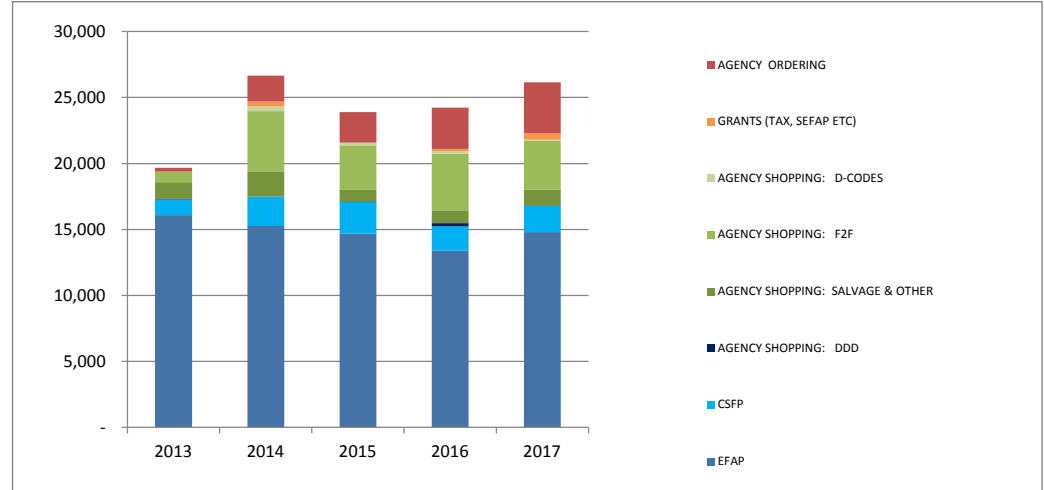
Monthly Total Distributed from Fort Bragg Food Bank	70,653	76,123	66,782	68,466	75,828
SUBSITES					
	2013	2014	2015	2016	2017
EFAP	16,097	15,257	14,673	13,395	14,805
CSFP	1,182	2,245	2,415	1,841	2,001
AGENCY SHOPPING: SALVAGE & OTHER	1,247	1,868	863	984	1,207
AGENCY SHOPPING: F2F	808	4,607	3,368	4,281	3,702
AGENCY SHOPPING: D-CODES	-	350	214	183	92
AGENCY ORDERING	273	1,965	2,313	3,117	3,868
AGENCY SHOPPING: DDD	56	-	50	241	4
GRANTS (TAX, SEFAP ETC)	-	374	5	190	473
Monthly Total Distributed to Subsites	19,663	26,665	23,901	24,232	26,152

TOTAL POUNDS DISTRIBUTED MONTHLY	90,316	102,788	90,683	92,699	101,981
TOTAL POUNDS DISTRIBUTED ANNUALLY	1,083,792	1,233,458	1,088,192	1,112,384	1,223,771

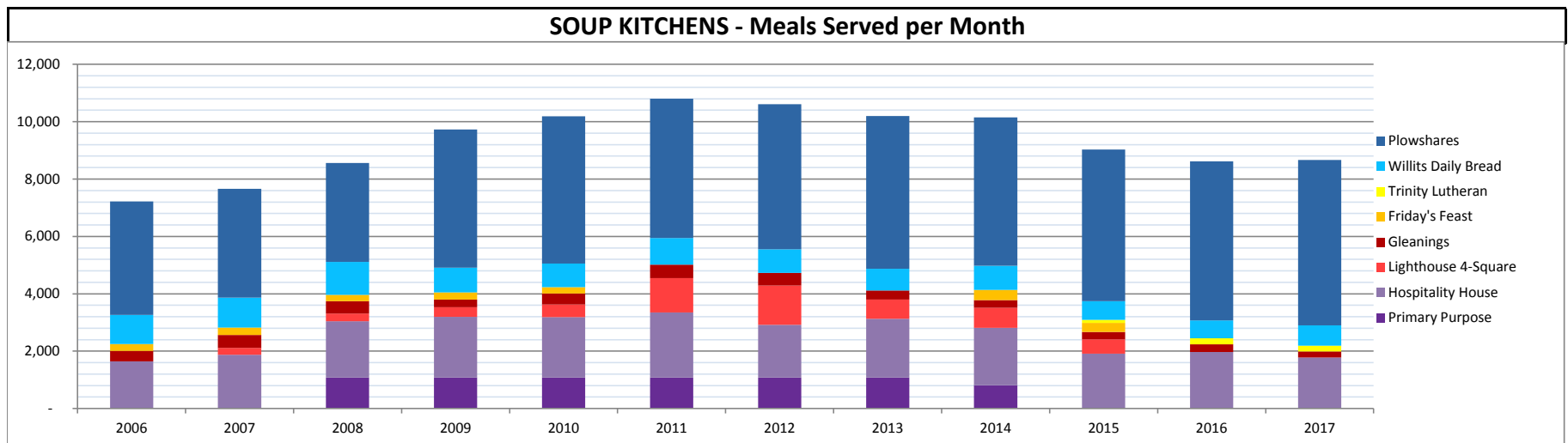
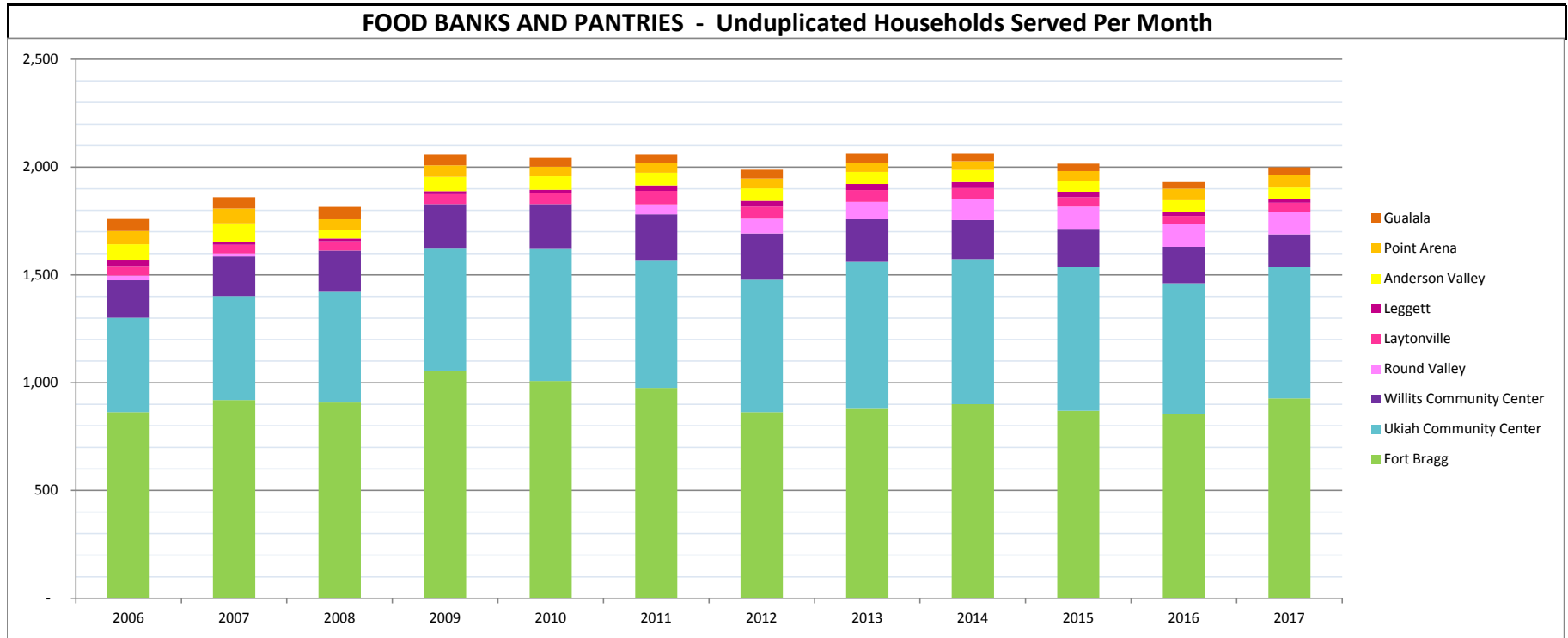
Fort Bragg Food Bank Pantry: Monthly Average - Pounds



Countywide Pantries & Soup Kitchens: Monthly Average - Pounds



HOUSEHOLDS, PEOPLE, MEALS SERVED

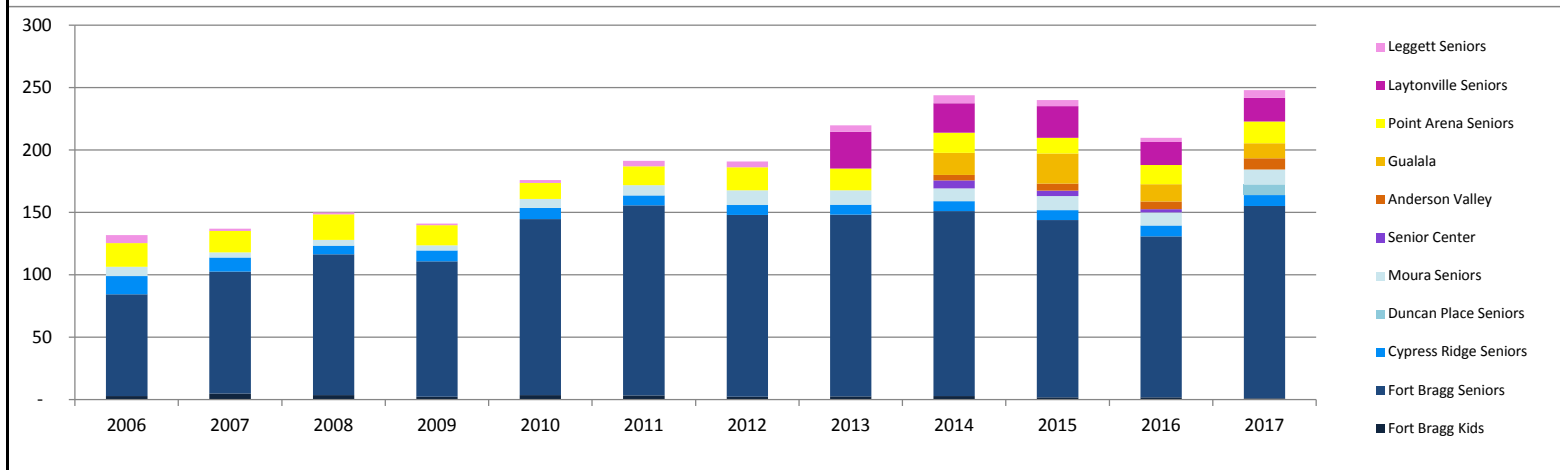


**MONTHLY FOOD DISTRIBUTION COUNTS
FORT BRAGG FOOD PANTRY
2017**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Monthly AVE	TOTAL
PICKUPS - Household and Bag Counts (Duplicated)														
# USDA HH Served	877	877	939	911	948	941	945	912	914	952	905	1,015	928	11,136
# Non-USDA HH Served	1,064	1,004	1,414	1,034	1,273	1,214	1,051	1,126	1,014	1,110	996	1,127	1,119	13,427
# Holiday HH Served	0	0	0		0			0		0	0		0	0
Total HH Served	1,941	1,881	2,353	1,945	2,221	2,155	1,996	2,038	1,928	2,062	1,901	2,142	2,047	24,563
Total People Served	3,298	3,173	4,091	3,383	3,893	3,712	3,413	3,431	3,178	3,434	3,236	3,785	3,502	42,027
# USDA Bags Served	985	974	1,059	1,026	1,064	1,065	1,064	1,026	1,015	1,066	1,016	1,147	1,042	12,507
# Non-USDA Bags Served	1,171	1,104	1,579	1,147	1,424	1,340	1,152	1,216	1,094	1,194	1,079	1,256	1,230	14,756
# Holiday Bags Served	0	0	0	0	0	0	0	0	0	0	776	0	65	776
Total Bags Served	2,156	2,078	2,638	2,173	2,488	2,405	2,216	2,242	2,109	2,260	2,871	2,403	2,337	28,039
PICKUPS - Household Counts by Age Group (Duplicated)														
# Households	1,941	1,881	2,353	1,945	2,221	2,155	1,996	2,038	1,928	2,062	1,901	2,142	2,047	24,563
Children 0 - 17	691	645	860	698	820	775	726	703	618	686	672	841	728	8,735
Adults 18 - 59	1,882	1,818	2,277	1,916	2,228	2,115	1,936	1,929	1,826	1,978	1,845	2,134	1,990	23,884
Adults 60+	725	710	954	769	845	822	751	799	734	770	719	810	784	9,408
Total Adults	2,607	2,528	3,231	2,685	3,073	2,937	2,687	2,728	2,560	2,748	2,564	2,944	2,774	33,292
Total Household Members	3,298	3,173	4,091	3,383	3,893	3,712	3,413	3,431	3,178	3,434	3,236	3,785	3,502	42,027
UNDUPLICATED COUNTS - Household Counts by Age Group														
# Households	879	879	939	911	953	952	950	919	923	962	920	1,018	934	
Children 0 - 17	352	328	370	370	364	395	402	372	347	386	366	423	373	
Adults 18 - 59	911	893	963	939	998	992	993	950	947	1,001	947	1,084	968	
Adults 60+	293	282	330	312	317	318	295	309	291	304	316	338	309	
Total Adults	1,204	1,175	1,293	1,251	1,315	1,310	1,288	1,259	1,238	1,305	1,263	1,422	1,277	
Total Household Members	1,556	1,503	1,663	1,621	1,679	1,705	1,690	1,631	1,585	1,691	1,629	1,845	1,650	
NEW CLIENTS ADDED														
# Households	51	54	75	76	87	78	89	71	79	93	89	82	77	924
# People	89	90	146	161	135	158	168	125	134	150	194	153	142	1,703

CSFP SENIOR BOX PROGRAM MULTI-YEAR

<i>AVERAGE NUMBER OF BOXES DISTRIBUTED MONTHLY</i>												
	<i>2006</i>	<i>2007</i>	<i>2008</i>	<i>2009</i>	<i>2010</i>	<i>2011</i>	<i>2012</i>	<i>2013</i>	<i>2014</i>	<i>2015</i>	<i>2016</i>	<i>2017</i>
Fort Bragg Kids	3	5	4	2	4	4	2	3	3	2	2	1
Fort Bragg Seniors	82	98	113	109	141	152	146	146	148	142	129	154
Cypress Ridge Seniors	15	11	7	9	9	8	8	8	8	8	9	9
Moura Seniors	7	4	5	4	7	8	12	12	10	11	11	12
Duncan Place Seniors												8
Anderson Valley									4	6	6	9
Gualala									18	24	14	12
Laytonville Seniors								29	24	25	18	19
Leggett Seniors	7	2	2	1	2	4	5	5	6	5	3	6
Point Arena Seniors	19	17	21	16	13	15	18	17	16	13	15	17
Senior Center									6	5	3	
TOTAL	132	137	150	141	176	191	191	220	244	240	210	248



FOOD ACQUISITION

Food Sources Pie Chart

Food Sources by General Category

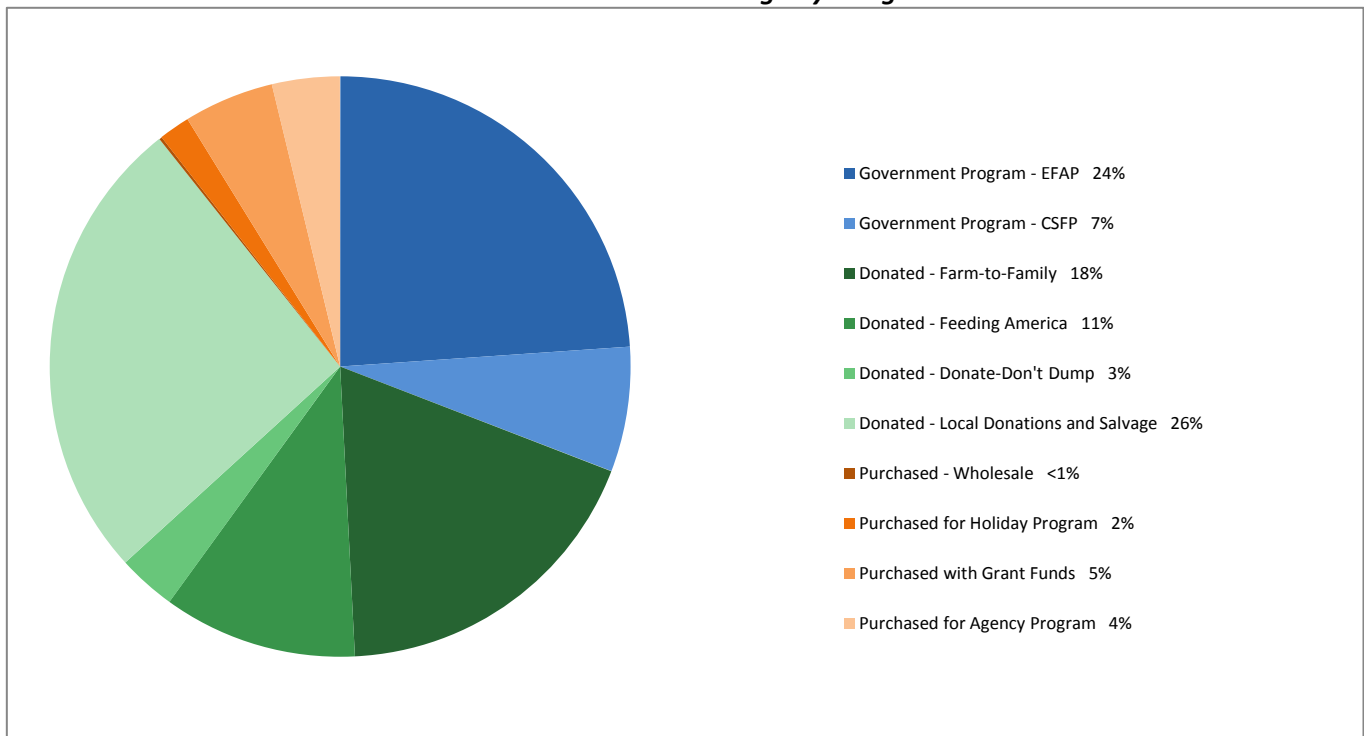
MONTHLY FOOD ACQUISITION LOG

All Sources

FOOD SOURCE PIE CHART 2017

	Pounds	Percent by Weight
Government Program - EFAP 24%	302,477	24%
Government Program - CSFP 7%	87,921	7%
Donated - Farm-to-Family 18%	231,869	18%
Donated - Feeding America 11%	136,557	11%
Donated - Donate-Don't Dump 3%	41,220	3%
Donated - Local Donations and Salvage 26%	329,848	26%
Purchased - Wholesale <1%	2,008	0%
Purchased for Holiday Program 2%	21,830	2%
Purchased with Grant Funds 5%	63,480	5%
Purchased for Agency Program 4%	47,869	4%
	1,265,079	100%

FOOD SOURCES - Percentage by Weight



FOOD SOURCES 2017

SUMMARY OF DONATED VS PURCHASED FOODS
Costs are Per-Pound or Per-Case Costs for Food. Transport Costs Not Included.

	<i>POUNDS</i>	<i>PERCENT (By Weight)</i>	<i>PURCHASED COST</i>	<i>PERCENT (By Cost)</i>	<i>COST PER POUND</i>	<i>COMMENTS</i>
<i>Gov't Program EFAP</i>	302,477	24%	\$ -	0%	\$ -	Thru government programs
<i>Gov't Program CSFP</i>	87,921	7%	\$ -	0%	\$ -	
TOTAL GOVERNMENT PROGRAMS	390,398	31%	\$ -	0%	\$ -	
<i>Donated Local Individuals and Businesses</i>	329,848	26%	\$ -	0%	\$ -	Costs are Shared Maintenance Fees - intended to offset the handling costs of the organization that distributes this donated food to us. (Our own transport costs not included)
<i>Donated D-Codes from REFB</i>	136,557	11%	\$ 10,946	13%	\$ 0.08	
<i>Donated DDD</i>	41,220	3%	\$ -	0%	\$ -	
<i>Donated F2F Produce</i>	231,869	18%	\$ 5,944	7%	\$ 0.03	
<i>Donated Sysco</i>	-	0%	\$ -	0%	\$ -	
TOTAL DONATED	739,494	58%	\$ 16,890	20%	\$ 0.02	
<i>Purchased Weekly Purch</i>	2,008	0%	\$ 459	1%	\$ 0.23	These are actual purchased costs from retailers or wholesalers (mostly wholesale pricing).
<i>Purchased Holiday Meat</i>	3,983	0%	\$ 16,514	20%	\$ 4.15	
<i>Purchased Holiday Other</i>	17,847	1%	\$ 5,670	7%	\$ 0.32	
<i>Purchased EFSP Purch</i>	6,540	1%	\$ 6,004	7%	\$ 0.92	
<i>Purchased FB Presby</i>	250	0%	\$ 3,509	4%	\$ 14.04	
<i>Purchased MCCF</i>	260	0%	\$ 2,226	3%	\$ 8.56	
<i>Purchased Cummings</i>	4,619	0%	\$ 5,900	7%	\$ 1.28	
<i>Purchased Tax Checkoff</i>	5,790	0%	\$ 5,900	7%	\$ 1.02	
<i>Purchased SEFAP</i>	46,021	4%	\$ 9,164	11%	\$ 0.20	
<i>Purchased Agencies Purch</i>	47,869	4%	\$ 10,658	13%	\$ 0.22	
TOTAL PURCHASED	135,187	11%	\$ 66,004	80%	\$ 0.49	
TOTAL	1,265,079	100%	\$ 82,894	100%	\$ 0.07	Total direct out-of-pocket expenditures for food (excluding transport)

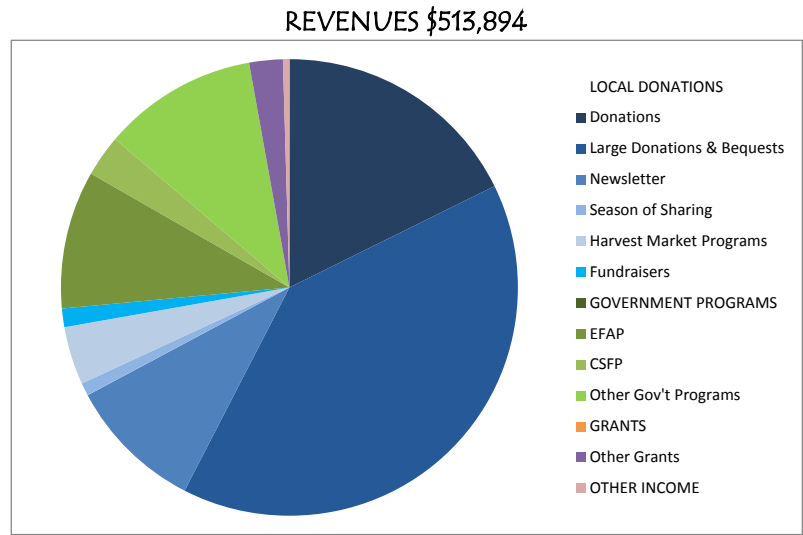
FINANCIAL

Income and Expenses Pie Charts

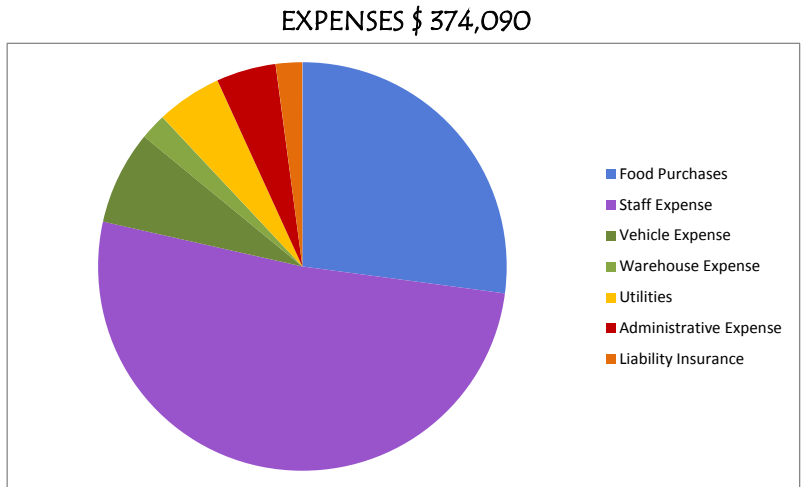
Income and Expenses Bar Chart

2017 INCOME & EXPENSES

		Percent
LOCAL DONATIONS		74%
Donations	90,886	18%
Large Donations & Bequests	205,000	40%
Newsletter	49,465	10%
Season of Sharing	4,620	1%
Harvest Market Programs	21,070	4%
Fundraisers	6,770	1%
GOVERNMENT PROGRAMS		24%
EFAP	50,171	10%
CSFP	15,136	3%
Other Gov't Programs	56,200	11%
GRANTS		2%
Other Grants	12,213	2%
OTHER INCOME	2,364	0%

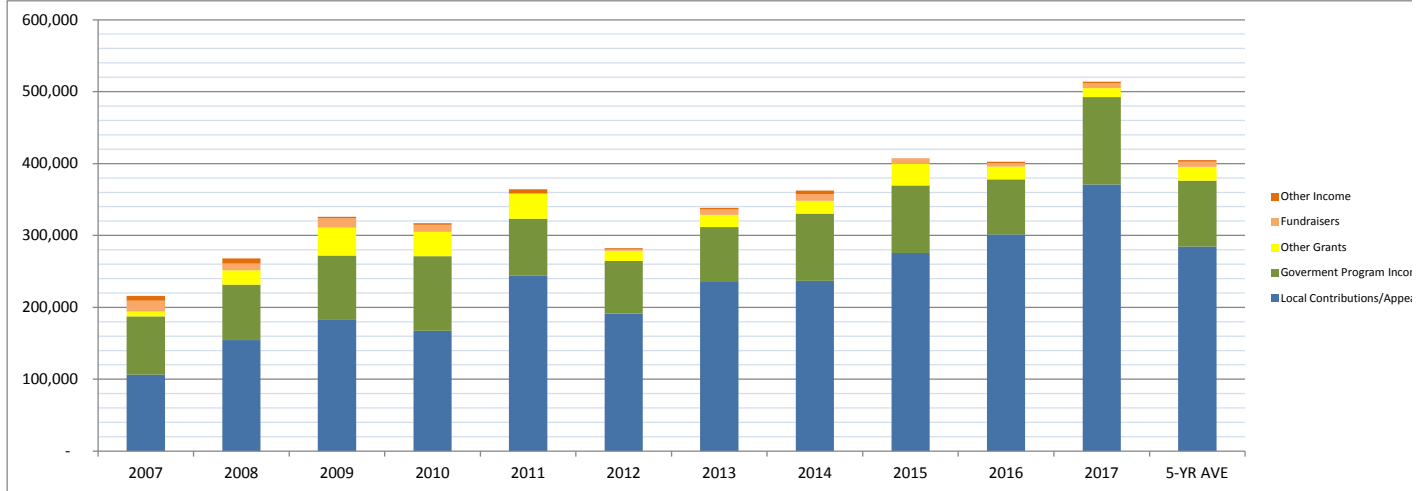


Food Purchases	101,369	27%
Staff Expense	192,400	51%
Vehicle Expense	27,712	7%
Warehouse Expense	7,771	2%
Utilities	19,314	5%
Administrative Expense	17,666	5%
Liability Insurance	7,859	2%

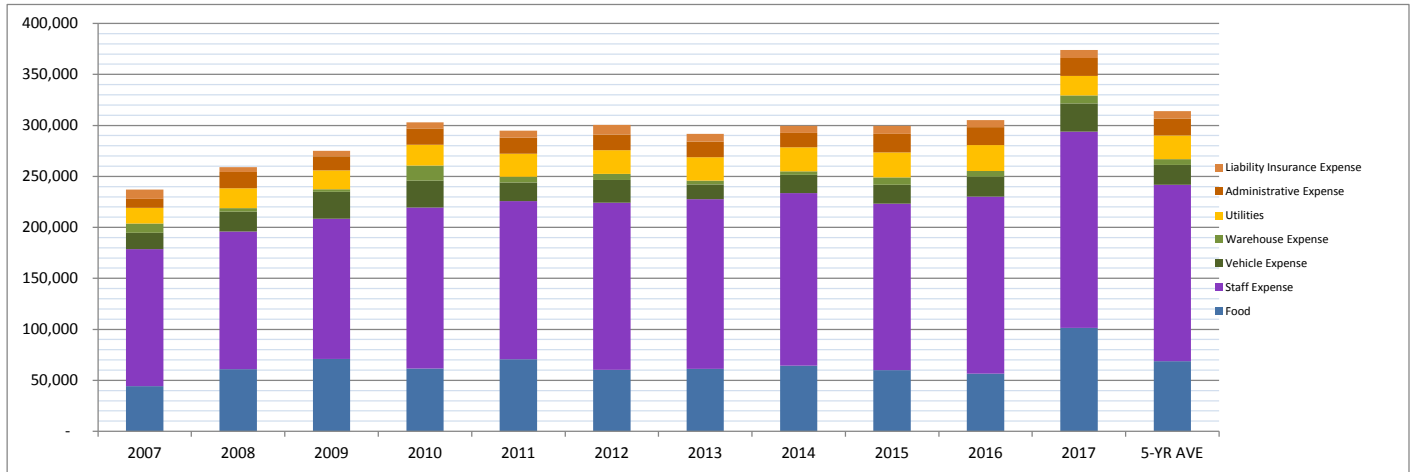


MULTI-YEAR INCOME AND EXPENSES

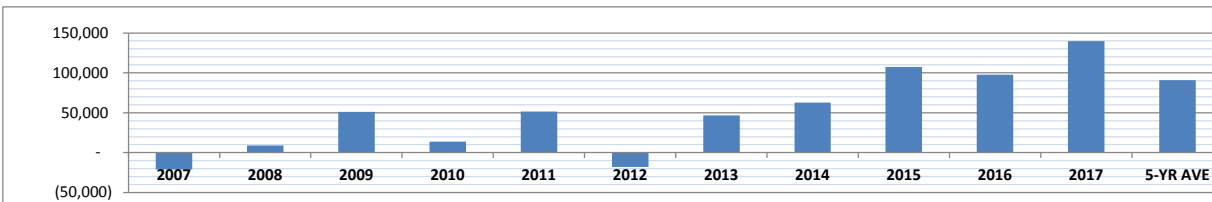
INCOME



EXPENSES



NET



INCOME	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	5-YR AVE
Local Contributions/Appeals	106,310	154,287	182,586	167,642	244,503	191,372	236,366	237,016	275,799	301,495	371,040	284,343
Fundraisers	15,196	9,408	13,398	9,419	8	1,557	7,657	9,321	6,795	5,209	6,770	7,150
Government Program Income	81,157	77,144	89,340	103,396	78,568	73,121	75,330	93,172	93,850	76,534	121,507	92,079
Other Grants	6,500	20,067	38,942	34,147	35,538	14,458	16,778	17,980	29,674	17,685	12,213	18,866
Other Income	6,951	7,313	1,820	2,326	5,547	1,979	2,379	4,766	793	1,753	2,363	2,411
EXPENSES	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	5-YR AVE
Food	44,224	60,893	71,104	61,623	70,608	60,219	61,161	64,482	60,020	56,401	101,369	68,687
Staff Expense	134,521	135,110	137,285	157,886	155,149	163,983	166,614	169,287	163,280	173,726	192,400	173,061
Utilities	15,154	19,320	18,344	20,617	22,831	23,252	23,030	23,418	24,404	25,388	19,314	23,111
Vehicle Expense	16,061	19,426	26,364	26,393	18,282	22,385	14,222	17,608	18,380	19,631	27,712	19,511
Warehouse Expense	9,133	3,514	2,654	14,660	5,455	5,779	3,766	3,664	7,253	5,577	7,771	5,606
Liability Insurance Expense	9,125	4,699	5,557	6,084	6,878	9,248	7,624	6,982	7,979	6,791	7,859	7,447
Administrative Expense	8,821	16,167	13,821	15,709	15,627	15,531	15,416	14,237	18,381	17,679	17,665	16,676
NET	(20,925)	9,089	50,956	13,957	51,423	(17,910)	46,677	62,578	107,214	97,483	139,803	90,751

Note: Depreciation and Capital Expense Not Included

PERSONNEL

Board of Directors and Staff

Payroll Hours

Volunteers



Mendocino Food and Nutrition Program Inc 2017 Annual Report

PERSONNEL at year end

BOARD OF DIRECTORS

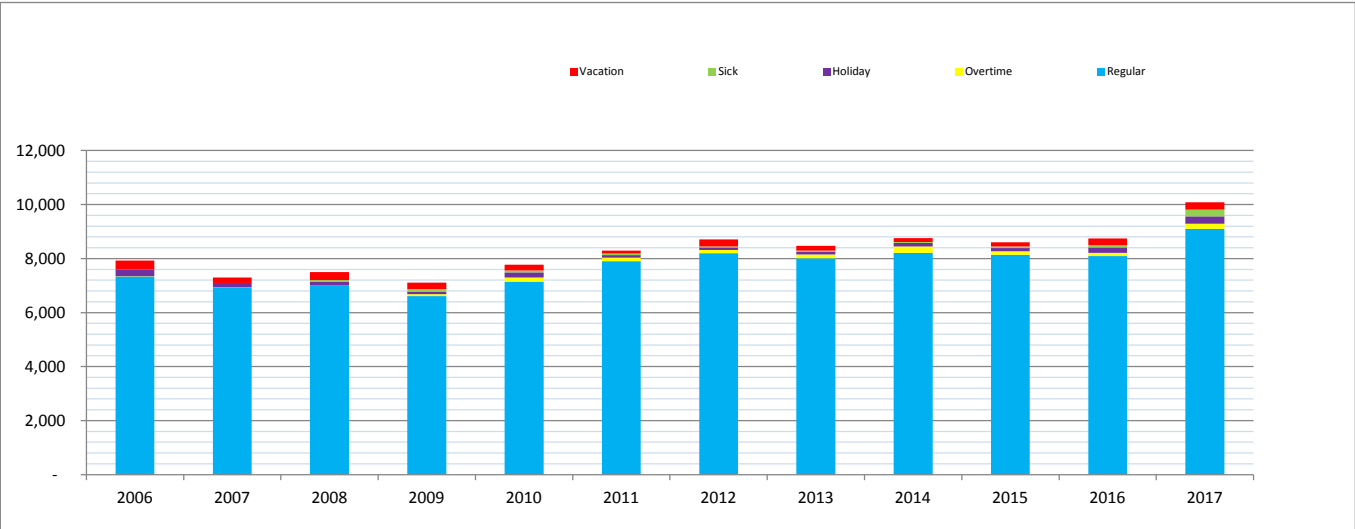
Rosalie Scott, President
Ginnie Claus, Secretary
Lisa Rambo, VP, Treasurer
Julie Whipple
Denise Kreienhop
Peter Tocchini

STAFF

Nancy Severy, Executive Director
Jim DiMauro, Warehouse Manager
Amanda Friscia, Administrative Assistant
Kris Russell, Client/Volunteer Coordinator
Muin Daly, Client/Volunteer Coordinator
Ian Martin, Driver
Jeff Hock, Warehouseperson/Driver
Phil McLaren, Warehouseperson

PAYROLL HOURS MULTI-YEAR

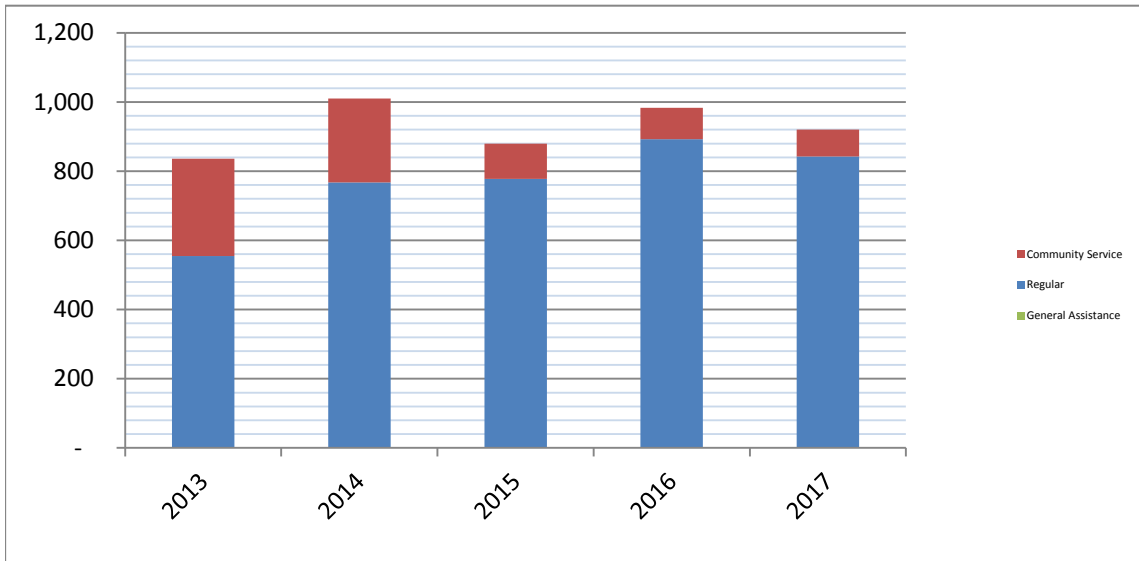
YEAR	# of Pay Periods	Regular	Overtime	Holiday	Sick	Vacation	Total
2006	26	7,331	18	244	-	330	7,923
2007	26	6,919	6	166	-	206	7,297
2008	26	7,000	5	124	78	298	7,505
2009	26	6,614	64	104	85	243	7,110
2010	26	7,140	156	188	79	214	7,776
2011	26	7,900	135	89	68	102	8,295
2012	26	8,202	115	96	34	266	8,713
2013	26	8,005	145	112	38	171	8,471
2014	26	8,212	242	128	28	152	8,761
2015	26	8,135	136	112	63	156	8,602
2016	26	8,090	119	201	83	248	8,741
2017	26	9,103	186	271	257	268	10,085



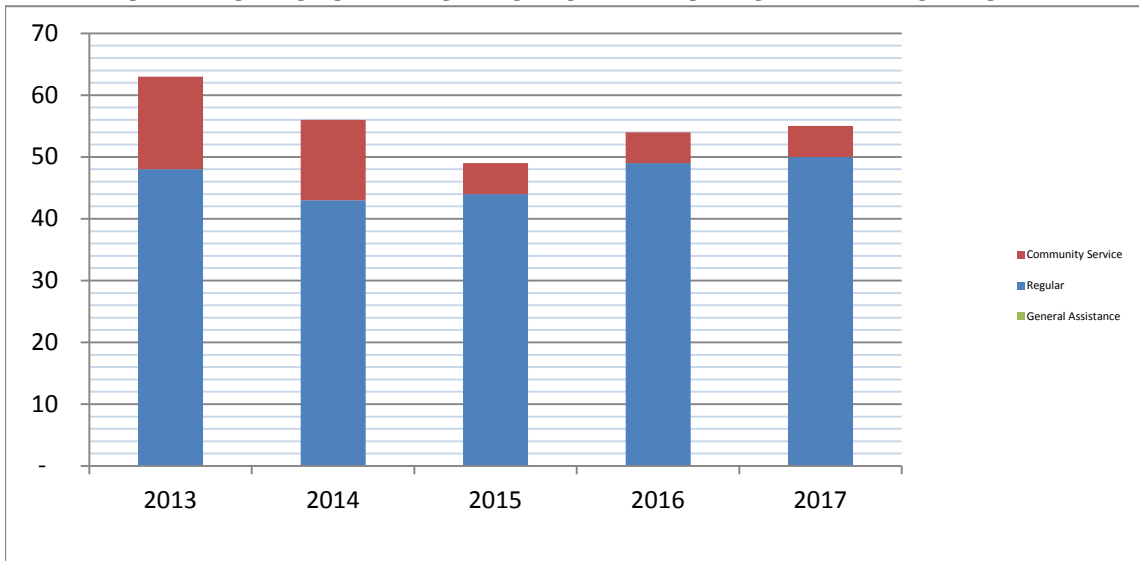
VOLUNTEER HOURS

Multi-Year Summary

TOTAL HOURS WORKED BY ALL VOLUNTEERS DURING AN AVERAGE MONTH



NUMBER OF VOLUNTEERS WHO WORKED DURING AN AVERAGE MONTH



FUNDRAISING

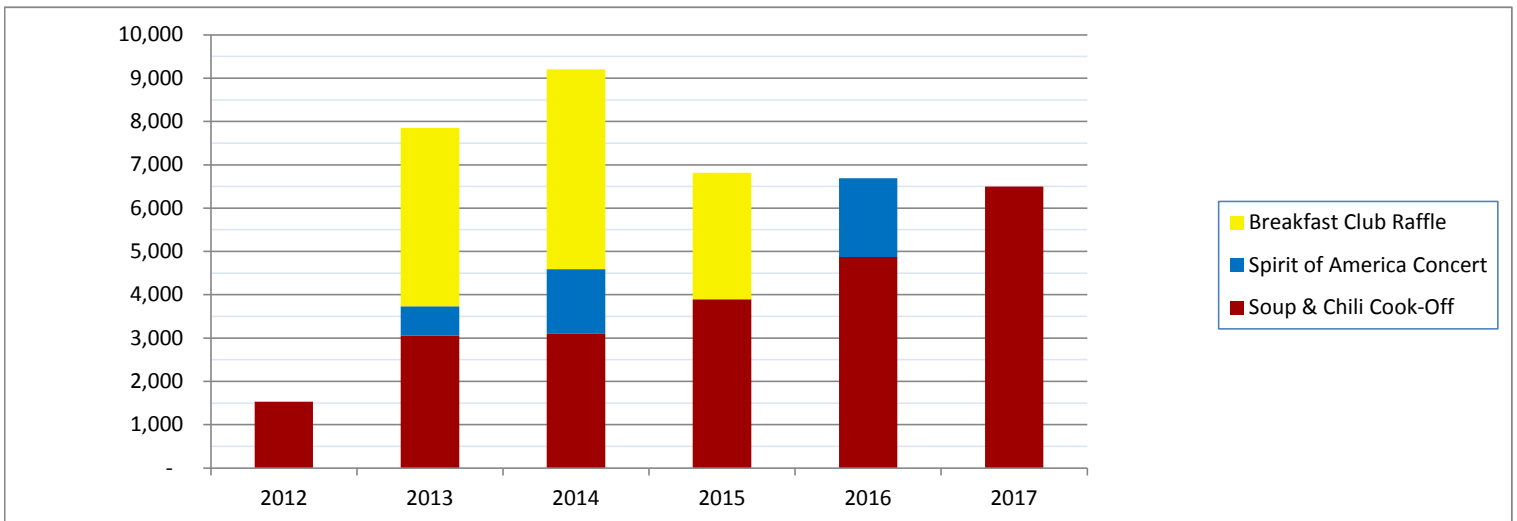
Fundraising Events

Newsletter Statistics

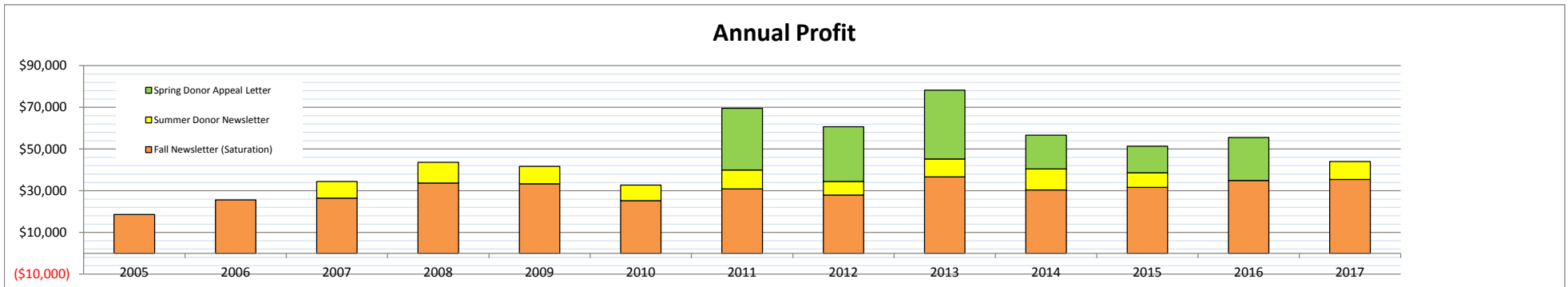
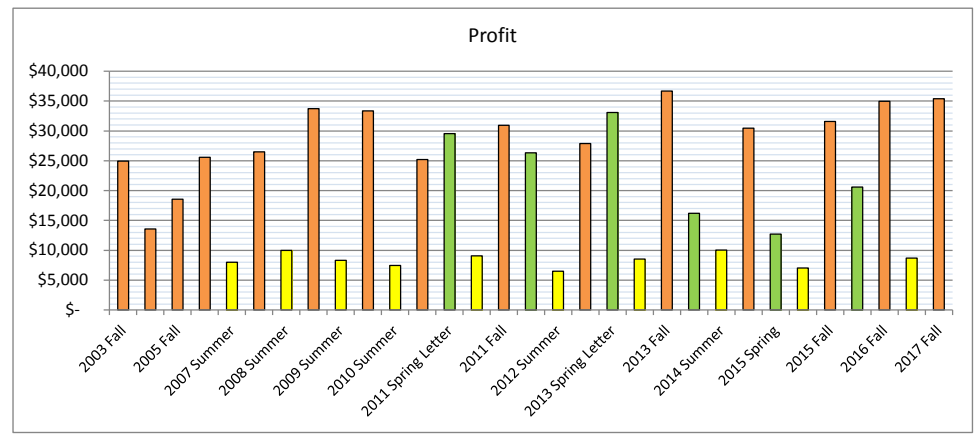
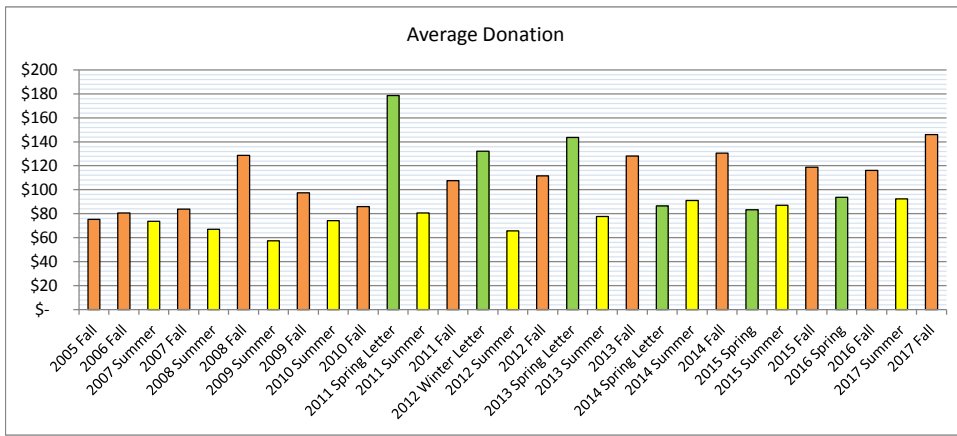
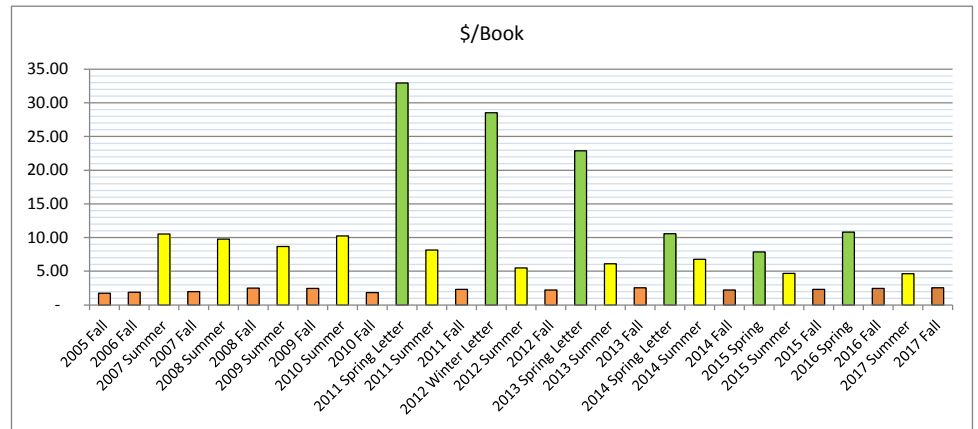
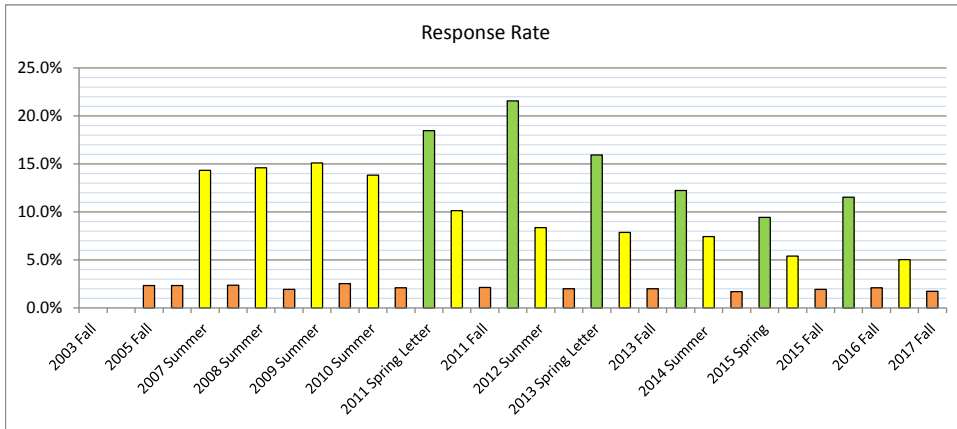
Turkey Challenge Statistics

FUNDRAISING EVENTS & RAFFLES

	<i>Net Profit</i>					
	2012	2013	2014	2015	2016	2017
Soup & Chili Cook-Off	1,532	3,055	3,099	3,897	4,870	6,497
Spirit of America Concert	-	681	1,495	-	1,819	-
Breakfast Club Raffle	-	4,111	4,605	2,918	-	-
TOTAL	1,532	7,848	9,199	6,815	6,688	6,497



NEWSLETTER PERFORMANCE HISTORY



TURKEY CHALLENGE HISTORY

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Donations:	\$ 16,795	\$ 10,580	\$ 13,760	\$ 13,152	\$ 13,555	\$ 19,800	\$ 22,104	\$ 19,985	\$ 29,175	\$ 20,450
Matching Funds:	\$ 4,500	\$ 8,000	\$ 6,500	\$ 4,000	\$ 4,000	\$ 5,500	\$ 6,000	\$ 8,000	\$ 7,500	\$ 6,500

